



# Business Channel Application Form

Company Name: \_\_\_\_\_

Date Completed: \_\_\_\_\_

New / Existing Channel: \_\_\_\_\_

\_\_\_\_\_  
Channel Company

\_\_\_\_\_  
AnaCise Testnology

\_\_\_\_\_  
Name and title

\_\_\_\_\_  
Name and title

\_\_\_\_\_  
Phone and email contact

\_\_\_\_\_  
Phone and email contact

AnaCise Testnology is pleased that your company is interested to market AnaCise Testnology Business Units solutions in Territory. As a member of AnaCise Testnology extended family, you would share our mission to be a world-class technology company, helping information flow.

AnaCise Testnology balances passion with innovation. We partner for the success of our customers.

### **Instructions:**

#### ***I. Please submit the following together with the application form.***

1. Organization charts
2. Background information of key executives and owners
3. Current business plan (or section 1 of AnaCise Testnology Business Channel Marketing Plan)
4. The most recent audited financial statement

#### ***II. A senior member of your company is responsible for the completeness and accuracy of the AnaCise Testnology Business Channel Application form.***

#### ***III. Please complete all sections of this form as incomplete forms may cause delay.***

Where the asterix (\*) appears at the end, please strike off the non-relevant part.

#### ***IV. Completed application form is to be submitted to***

Anacise Testnology Corporation

5Fl., No.168, Ruei-Guang Road, Nei-Hu Chiu, Taipei, Taiwan, ROC

Attn : Mr. Liu Wen-Yi, CEO

Tel : +886-2-2658-9980

<http://www.anacise.com>

**Introductory information**

***Company status:***

- Corporate: Publicly traded / Not publicly traded

Identify exchange and Symbol: \_\_\_\_\_

- Partnership: General / Limited\*

- Sole Proprietorship

Legal Company Name:			
Company Address:			
Company registration number:		Date the company was formed:	
URL:		Date incorporated:	
Telephone:		Facsimile:	
Number of sales staff:		Number of support staff:	
Last year's revenue:		Projected revenue for this year:	

Who are your major customers: \_\_\_\_\_

\_\_\_\_\_

Technology focus: \_\_\_\_\_

Offices in other states/countries: \_\_\_\_\_

Vendors represented (especially AnaCise Testnology 's

competitors): \_\_\_\_\_

\_\_\_\_\_

Other Channel/Partners Program participating/participated: \_\_\_\_\_

\_\_\_\_\_

Reasons for choosing AnaCise Testnology :

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Operation contact details:

<b>Business</b>			
Name:		Title:	
Telephone:		Email:	
<b>Support</b>			
Name:		Title:	
Telephone:		Email:	
<b>Marketing</b>			
Name:		Title:	
Telephone:		Email:	

***Please list any parent entity, subsidiary, Joint venture or partnership***

Name #1: \_\_\_\_\_

Address: \_\_\_\_\_

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Relationship: parent/subs idiary/JV/partnership\*

Type of business: \_\_\_\_\_

Date formed: \_\_\_\_\_

Name #2: \_\_\_\_\_

Address: \_\_\_\_\_

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Relationship: parent/subs idiary/JV/partnership\*

Type of business: \_\_\_\_\_

Date formed: \_\_\_\_\_

(please attached additional info on separate paper)

***Affiliation with AnaCise Testnology***

Do any of your company's owner, key executives, and managers have immediate family or close relatives that are current employees or were employed by AnaCise Testnology?

If yes, please provide detail:

Name of individual: \_\_\_\_\_

Name of AnaCise Testnology employee (current or past) and relationship:

\_\_\_\_\_

Position and country: \_\_\_\_\_

Reasons why staff leaves AnaCise Testnology (if applicable):

\_\_\_\_\_

***General information:***

- During the past 5 years has the company:
  - the company, parent, subsidiary or affiliate had its pre-qualification revoked or otherwise declared ineligible to bid?
  - every defaulted on a contract or been assessed liquidated damages?
  - the company or any of its affiliates ever agreed with another business entity to submit identical or complementary bids or otherwise not to bid competitively?
  - ever been terminated for cause?
  - ever been the subject of a lien or claim of US\$25,000 or more by a subcontractor or supplier?
- Has the company or an affiliate or an executive or owner of the company or an affiliate ever been a party to a bankruptcy or reorganization proceeding within the last 7 years?

If you responded "Yes" to any of the above questions, please provide an explanation by attaching additional pages.

I certify that the information provided in this application and the attached documents are true and complete to the best of my knowledge. I also understand the following:

- If this application contains inaccurate and/or false information AnaCise Testnology may terminate any contracts between the company and AnaCise Testnology. Should this application result in appointment as a AnaCise Testnology Business Channel, I agree that the application will be updated promptly to reflect any material change in the information provided. All updated will be submitted in writing.
- By signing this application, I authorize AnaCise Testnology to electronically store the data contacted in this application and to process and transmit such data cross-border.

Name (please type or print): \_\_\_\_\_

Title: \_\_\_\_\_

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Thank you for taking the time to fill in the application form. Please review your application and confirm that it is complete. Attached the designated document and supporting information and forward the application to AnaCise Testnology . AnaCise Testnology will complete the next page/s.

**AnaCise Testnology Review Form** (To be filled in by AnaCise Testnology Sales Manager)

***Recommendation:***

Based on the preliminary discussions and initial data gathering the following business arrangement is recommended:

- OEM
- System Integrator
- Partner
- Exclusive Distributor
- Master Distributor
- Agent

***Purchase will be made*** through distribution / directly from AnaCise Testnology

\*

***Acknowledgement:***

I have reviewed the contents of this application with the Business Channel Application's designed company executive.

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AnaCise Testnology Sales Manager Date

Application approval status:

- Approved as recommend
- Approved, under the following conditions:

- Denied, as a result of the following:

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AnaCise Testnology VP Global Business Date